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## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

Washington, DC 101

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/01/2007	AND ENDING	12/31/07
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFI	ICATION	
NAME OF BROKER-DEALER: MAFG RO	ia Services, Ire.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O.)	Box No.)	FIRM I.D. NO.
102 Gaither Drive	, Suite 5		
	(No. and Street)		
Mant Lovel	NJ	08	p54
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PEI	RSON TO CONTACT IN	REGARD TO THIS R 193 - SOO	EPORT
			(Area Code – Telephone Number
B. ACCO	DUNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT WI	hose opinion is contained Mishkin LLF	in this Report*	
	Name - if individual, state last,	first, middle name)	
323 Novistan Road Suite	190 Sping	Have PA	14477
(Address)	(City)	PRÖ(	CESSED (Zip Code)
CHECK ONE:		MAD	0 G 2008
Certified Public Accountant		PIAN.	n & SOOR
☐ Public Accountant		\ THO	MSON
☐ Accountant not resident in Unite	ed States or any of its poss	sessions.	NCIAL
	FOR OFFICIAL USE (	DNLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

AN 3/5/08

SEC 1410 (06-02)

## OATH OR AFFIRMATION

Ι, _	Theodore A. Beinger	, swear (or affirm) that, to the best of
my		al statement and supporting schedules pertaining to the firm of
of	December 31	, 20 07, are true and correct. I further swear (or affirm) that
nei	ther the company nor any partner, proprietor, pri	ncipal officer or director has any proprietary interest in any account
clas	ssified solely as that of a customer, except as foll-	ows:
	Commonwealth of Pennsylvania	Signature President
	NOTARIAL SEAL	Signature
	BARRY J. LEVIN, NOTARY PUBLIC LOWER MERION TOWNSHIP, COUNTY OF MONTGOMERY	D . I .
	MY COMMISSION EXPIRES AUGUST 24, 2010	
		Title
1	3	
	Wolary Public	
	s report ** contains (check all applicable boxes):	
医医医	(a) Facing Page.	
ार्य चि	<ul><li>(b) Statement of Financial Condition.</li><li>(c) Statement of Income (Loss).</li></ul>	
ĸ	(d) Statement of Theorie (Loss).  (d) Statement of Changes in Financial Condition	n
	(e) Statement of Changes in Stockholders' Equi	
D B B	(f) Statement of Changes in Liabilities Subordi	
X	(g) Computation of Net Capital.	
	(h) Computation for Determination of Reserve	
님	(i) Information Relating to the Possession or C	
		anation of the Computation of Net Capital Under Rule 15c3-1 and the two Requirements Under Exhibit A of Rule 15c3-3.
		naudited Statements of Financial Condition with respect to methods of
_	consolidation.	maderica diatements of i majional condition with respect to methods of
À	(l) An Oath or Affirmation.	•
	(m) A copy of the SIPC Supplemental Report.	
	(n) A report describing any material inadequacies	s found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

MAFG RIA SERVICES, INC.
FINANCIAL STATEMENTS
DECEMBER 31, 2007

## **DECEMBER 31, 2007**

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Certified Public Accountants and Business Consultants

#### INDEPENDENT AUDITORS' REPORT

Stanton L. Peritz Nelson C. Mishkin Alan C. Wecht Thomas W. Masoero Kenneth S. Frebowitz Regina C. O'Keefe Frank E. O'Brien Herbert Gable

To the Board of Directors and Stockholder MAFG RIA Services, Inc. Mt. Laurel, New Jersey

We have audited the accompanying statement of financial condition of MAFG RIA Services, Inc. (a New Jersey S Corporation) as of December 31, 2007, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MAFG RIA Services, Inc. at December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basis financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Gable Peritz Mishkin, LLP

February 18, 2008

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#### STATEMENT OF FINANCIAL CONDITION

## **DECEMBER 31, 2007**

#### **ASSETS**

Cash \$ 70,034

Deposit with clearing organization 370

Receivables from non-customers 51,669

Due from affiliate 2,433,029

Total assets <u>\$ 2,555,102</u>

#### LIABILITIES AND STOCKHOLDER'S EQUITY

Liabilities

Accounts payable and accrued

expenses \$ 7,000

Liabilities subordinated to

claims of general creditors 150,000

Total liabilities \$ 157,000

Stockholder's equity

Common stock - \$.01 par value;

1,000 shares authorized, 100

shares issued and outstanding

Additional paid-in capital 4,999

Retained earnings 2,393,102

Total stockholder's equity 2,398,102

Total liabilities and stockholder's equity \$ 2,555,102

## STATEMENT OF INCOME

Revenues	
Fees	\$ 1,191,677
Commissions	19,328
Interest	103,994
	1,314,999
Expenses	
Management administrative service fee	713,074
Education and seminars	35
Dues and subscriptions	15,582
Licenses and fees	8,277
Professional fees	8,250
Interest	12,917
Insurance	11,784
Taxes - other	2,182
	772,101
Net income	\$ 542,898

## STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

		mon ock	Additional Paid-In Capital	Retained Earnings	Total
Balances - January 1, 2007	\$	1	\$ 4,999	\$ 1,850,204	\$ 1,855,204
Net income		<del>-</del>	-	<u>542,898</u>	542,898
Balances - December 31, 2007	<u>\$</u>	1	\$ <b>4</b> ,999	\$ 2,393,102	\$ 2,398,102

# STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

Liabilities subordinated to claims of general creditors - January 1, 2007	\$ 150,000
Changes	 
Liabilities subordinated to claims of general creditors - December 31, 2007	\$ 150,000

## **STATEMENT OF CASH FLOWS**

Cash flows from operating activities  Net income	\$ 542,898	
Decrease in assets Deposit with clearing organization Receivables from non-customers Prepaid expenses	133 78,715 567	
Decrease in accounts payable and accrued expenses	(7,991)	
Net cash provided by operating activities		\$ 614,322
Cash flows from investing activities  Net (advances)/repayments of due from affiliate		 (566,667)
Net increase in cash		47,655
Cash, January 1		 22,379
Cash, December 31		 70,034
Supplementary disclosure of cash flow information:		
Cash paid for the period for:		
Interest		\$ 12,917

#### NOTES TO FINANCIAL STATEMENTS

#### 1. Summary of Significant Accounting Policies

This summary of significant accounting policies of MAFG RIA Services, Inc. ("the Company") is presented to assist in understanding the Company's financial statements. The financial statements and accompanying notes are representations of the Company's management, who are also responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### **Business Activity**

The Company is a wholly-owned subsidiary of MAFG, Inc. ("the Parent Company"). The Company is engaged primarily in the brokerage, strategic planning and investment advisory business.

#### Concentration of Credit Risk

The Company maintains its checking accounts with several banks. Accounts at each bank are insured by the Federal Deposit Insurance Corporation up to \$100,000. At times, cash balances with the banks may exceed insurable limits.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Receivables from Non-Customers

Receivables from non-customers are recorded at the amount the Company expects to collect on balances outstanding at year-end. Management closely monitors outstanding balances and writes off, as of year-end, all balances that they anticipate they will not collect as of the time the financial statements are issued.

There was no bad debt expense charged to operations for the year ended December 31, 2007.

#### Income taxes

The Company, an S corporation, is not a taxpaying entity for federal and state income tax purposes, and thus, no income tax expense has been recorded in the financial statements. Income from the Company is taxed to the stockholder on its tax return.

The State of New Jersey maintains a minimum or surcharge tax for S corporations. The amount is included in Taxes - other.

#### NOTES TO FINANCIAL STATEMENTS

#### 2. Deposit with Clearing Organization

The Company has \$370 on deposit with a broker-dealer clearing organization at December 31, 2007.

#### 3. Net Capital Requirements

The Company is subject to the Securities & Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2007, the Company had net capital of \$63,034, which was \$58,034 in excess of its required net capital of \$5,000. The Company's net capital ratio was 0.11 to 1.

#### 4. Exemptive Provision

The Company claims an exemption under (k)(1) of SEC Rule 15c3-3. All customer transactions are cleared through another broker-dealer on a fully disclosed basis.

#### 5. Liabilities Subordinated to Claims of General Creditors

The Company issued subordinated notes due to the Parent Company of \$150,000 with interest at 8.5%. The subordinated borrowings are available in computing net capital under the SEC's uniform net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid. The full amount is due January 31, 2010.

#### 6. Related Party Transactions

The Company paid management fees of \$713,074 to an affiliate for management advisory, consulting and administrative support services provided for the year ended December 31, 2007.

Due from affiliate represents advances made to the Parent Company. The balance was \$2,433,029 at December 31, 2007. The note is due on demand and interest is charged at the Applicable Federal Rate.

	SUPPLEMENTARY INFORMATIO	N
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## **SCHEDULE I**

## COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

## AS OF DECEMBER 31, 2007

#### **NET CAPITAL**

Stockholders' equity qualified for net capital Add: Liabilities subordinated to claims of general creditors allowable in computation of net capital	\$ 2,398,102 
Total capital and allowable subordinated liabilities  Deductions:  Non-allowable assets	2,548,102
Deposit with clearing organization Receivables from non-customers Due from affiliate	370 51,669 <u>2,433,029</u>
	2,485,068
	<u>\$ 63,034</u>
AGGREGATE INDEBTEDNESS  Items included in statement of financial condition    Accounts payable and accrued expenses	<u>\$ 7,000</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT	
Minimum net capital required	\$ 5,000
Excess net capital at 1,500% Excess net capital at 1,000%	62,334 62,334
Ratio: Aggregate indebtedness to net capital	<u>0.11 to 1</u>

#### **SCHEDULE I**

### COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

#### AS OF DECEMBER 31, 2007

## RECONCILIATION WITH COMPANY'S COMPUTATION

Net capital, as reported in Company's Part II (unaudited) FOCUS Report

64,963

Audit adjustments

Accrual of professional fees \$ 5,000 Accrual of state taxes \$ (3,071)

1,929

Net capital per above \$\frac{\$5,034}{}



Certified Public Accountants and Business Consultants

#### INDEPENDENT AUDITORS' REPORT ON INTERNAL **CONTROL STRUCTURE REQUIRED** BY SEC RULE 17a-5

Stanton L. Peritz Nelson C. Mishkin Alan C. Wecht Thomas W. Masoero Kenneth S. Frebowitz Regina C. O'Kcefe Frank E. O'Brien . . . . . . . . Herbert Gable

To the Board of Directors and Stockholders MAFG RIA Services. Inc. Mt. Laurel, New Jersey

In planning and performing our audit of the financial statements and supplementary schedule of MAFG RIA Services, Inc. (the Company) as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control structure over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing an opinion on the Company's financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company. This study included such practices and procedures that we considered relevant to the objectives stated in Rule 17-a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures as described in the second paragraph of this report were adequate at December 31, 2007, to meet the SEC's objectives:

This report is intended solely for the information and use of the Board of Directors and stockholders, management, the SEC, NASDAQ, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Gable Peritz Mishkin, LLP

February 18, 2008

